

THE TECH MUSEUM OF INNOVATION
SUPPORT, REVENUE AND EXPENSES

	Quarter ended March 31, 1994				Quarter ended March 31, 1993			
	Operating Fund	Permanent Tech Funds	Capital Funds	Fund Total	Operating Fund	Permanent Tech Funds	Capital Funds	Fund Total
Support and revenue:								
Contributions	16,912	165,940	-	182,852	83,470	167,903	20,000	271,373
Admissions & fees	122,570	-	-	122,570	89,656	-	-	89,656
Public support (1)	75,000	114,651	-	189,651	75,000	58,897	-	133,897
Memberships	110,308	-	-	110,308	49,876	-	-	49,876
Donated property & services	44,896	15,825	-	60,721	68,559	14,625	-	83,184
Store sales	36,553	-	-	36,553	30,292	-	-	30,292
Other	(24)	26,489	-	26,465	368	1,302	-	1,670
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Total support and revenue	406,215	322,905	0	729,120	397,221	242,727	20,000	659,948
Expenses:								
Museum Project	-	84,510	-	84,510	-	58,626	-	58,626
Exhibits	70,487	59,948	470,875	601,310	80,222	70,519	465,247	615,988
Visitor Services	158,445	-	-	158,445	163,208	-	-	163,208
Education Programs	78,081	8,709	-	86,790	111,139	-	-	111,139
Marketing	50,313	-	-	50,313	44,949	-	-	44,949
Development	21,502	48,882	-	70,384	17,673	41,240	-	58,913
Administration	27,031	64,074	-	91,105	36,620	55,582	-	92,202
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Total expense	405,859	266,123	470,875	1,142,857	453,811	225,967	465,247	1,145,025
Excess (deficiency) of support and revenue over expenses	356	56,782	(470,875)	(413,737)	(56,590)	16,760	(445,247)	(485,077)
Beginning fund balances	(592,060)	(231,728)	4,077,656	3,253,868	(576,410)	(352,007)	5,863,165	4,934,748
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Add (deduct) transfers	(591,704)	(174,946)	3,606,781	2,840,131	(633,000)	(335,247)	5,417,918	4,449,671
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Ending fund balance	(591,704)	(190,601)	3,622,436	2,840,131	(633,000)	(335,247)	5,417,918	4,449,671
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NOTES:

- Public Support consists of City of San Jose contribution towards Tech operating expense and SJRDA support of the planning of facility.

THE TECH MUSEUM OF INNOVATION
BALANCE SHEETS AND CHANGES IN FUND BALANCES

ASSETS	March 31, 1994				March 31, 1993			
	Operating Fund	Permanent Tech Funds	Capital Funds	Fund Total	Operating Fund	Permanent Tech Funds	Capital Funds	Fund Total
Current assets:								
Cash and cash equivalents	162,642	644,686	-	807,328	7,072	302,020	-	309,092
Prepaid expenses and other current assets	19,767	183,405	20,000	223,172	50,643	42,599	-	93,242
Inventory	31,995	-	-	31,995	27,852	-	-	27,852
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Total current assets	214,404	828,091	20,000	1,062,495	85,568	344,619	-	430,187
Property and equipment:								
Exhibits and furnishings	-	-	6,580,950	6,580,950	-	-	6,580,950	6,580,950
Furniture, fixtures and equipment	-	-	408,027	408,027	-	-	336,952	336,952
Leasehold improvements	-	-	1,949,460	1,949,460	-	-	1,942,704	1,942,704
Less accumulated depreciation	-	-	(6,378,956)	(6,378,956)	-	-	(4,503,641)	(4,503,641)
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	-	-	2,559,482	2,559,482	-	-	4,356,965	4,356,965
Construction -in-progress (1)	6,000	201,630	-	207,630	-	201,630	-	201,630
Other assets (2)	35,000	-	-	35,000	-	20,000	20,000	40,000
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	255,404	1,029,721	2,579,482	3,864,607	85,568	566,249	4,376,965	5,028,781
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LIABILITIES AND FUND BALANCES								
Current liabilities:								
Accounts payable	72,932	51,415	-	124,347	61,826	38,668	-	100,494
Deferred restricted contributions	85,454	814,675	-	900,129	54,027	424,589	-	478,616
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Total current liabilities	158,385	866,090	-	1,024,475	115,854	463,257	-	579,110
Interfund Payable/(Receivable) (3)	688,723	354,232	(1,042,955)	-	602,714	438,239	(1,040,953)	-
Fund Balances	(591,704)	(190,601)	3,622,436	2,840,131	(633,000)	(335,247)	5,417,918	4,449,671
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	255,404	1,029,721	2,579,482	3,864,606	85,568	566,249	4,376,965	5,028,781
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NOTES:

1. Construction in progress represents capitalized costs for exhibits in the process of design and construction.
2. Other Assets in the Operating Fund comprise the \$35,000 Hearst Endowment Fund for Eudcaion Programs.
3. Interfund Payable/(Receivable) records the funds borrowed from the San Jose Citizens's Committee to complete The Tech.

Q1 - 1994 OPERATING FUND BUDGET REPORT

	QUARTER ACTUAL	QUARTER BUDGET	YTD ACTUAL	YTD BUDGET	VARIANCE	1994 BUDGET
REVENUE						
Education & Operation Grants	16,912	24,300	16,912	24,300	(7,388)	171,200
Memberships	110,308	62,700	110,308	62,700	47,608	512,000
Admissions	68,379	73,700	68,379	73,700	(5,321)	285,200
Fees	54,191	31,500	54,191	31,500	22,691	326,000
Public Support	75,000	75,000	75,000	75,000	0	300,000
Store revenue	36,553	35,600	36,553	35,600	953	137,800
Other	(24)	0	(24)	0	(24)	0
TOTAL REVENUE	361,319	302,800	361,319	302,800	58,519	1,732,200
EXPENSES:						
Visitor Services	126,044	128,100	126,044	128,100	(2,056)	540,100
Exhibits	60,037	55,200	60,037	55,200	4,837	218,400
Education Programs	76,034	91,100	76,034	91,100	(15,066)	433,900
Development	21,502	22,800	21,502	22,800	(1,298)	202,300
Marketing	50,313	49,500	50,313	49,500	813	211,700
Administration	27,031	28,500	27,031	28,500	(1,469)	114,300
TOTAL EXPENSE	360,961	375,200	360,961	375,200	(14,239)	1,720,700
REVENUE OVER EXPENSES	358	(72,400)	358	(72,400)	72,758	11,500

Q1-1994 PERMANENT TECH FUND BUDGET REPR

	QUARTER ACTUAL	QUARTER BUDGET	YTD ACTUAL	YTD BUDGET	VARIANCE	1994 BUDGET
REVENUE						
Contributions	165,940	300,000	165,940	300,000	(134,060)	1,890,000
Public Support	114,651	147,300	114,651	147,300	(32,649)	712,600
Other	26,489	0	26,489	0	26,489	0
TOTAL REVENUE	307,080	447,300	307,080	447,300	(140,220)	2,602,600
EXPENSES:						
Exhibit Development	45,323	138,300	45,323	138,300	(92,977)	717,100
Museum Project	84,510	78,000	84,510	78,000	6,510	354,000
Development	48,682	53,100	48,682	53,100	(4,418)	238,300
Administration	63,074	66,000	63,074	66,000	(2,926)	264,900
Education	8,709	14,800	8,709	14,800	(6,091)	70,500
TOTAL EXPENSE	250,298	350,200	250,298	350,200	(99,902)	1,644,800
REVENUE OVER EXPENSES	56,782	97,100	56,782	97,100	(40,318)	957,800

THE TECH MUSEUM OF INNOVATION
BALANCE SHEETS AND CHANGES IN FUND BALANCES

June 30, 1994

June 30, 1993

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Total support and revenue	427,008	1,204,772	- 1,631,780	558,535	160,135	1,000	719,670
Expenses:							
Museum Project	-	75,521	- 75,521	-	60,851	-	60,851
Exhibits	71,546	89,105	473,160	633,811	79,515	67,212	466,607 613,334
Visitor Services	198,730	-	- 198,730	179,791	-	-	179,791
Education Programs	94,493	14,078	- 108,571	127,498	-	-	127,498
Marketing	55,659	-	- 55,659	55,554	-	-	55,554
Development	27,030	67,663	- 94,693	22,118	68,115	-	90,233
Administration	24,350	56,641	- 80,991	35,305	54,538	-	89,843

Total expense	471,808	303,008	473,160 1,247,976	499,781	250,716	466,607	1,217,104
Excess (deficiency) of support and revenue over expenses	(44,800)	901,764	(473,160) 383,804	58,754	(90,581)	(465,607)	(497,434)
Beginning fund balances	(591,704)	(190,601)	3,622,436 2,840,131	(633,338)	(337,691)	5,417,918	4,446,889

	(636,504)	711,163	3,149,276 3,223,935	(574,584)	(428,272)	4,952,311	3,949,455
Add (deduct) transfers (1)	(8,349)	1,056,664	(1,048,316) -	(33,512)		33,512	

Ending fund balance	<u>(644,853)</u>	<u>1,767,827</u>	<u>2,100,960</u> <u>3,223,935</u>	<u>(608,096)</u>	<u>(428,272)</u>	<u>4,985,823</u>	<u>3,949,455</u>

NOTES:

- San Jose Citizens Committee Fund balance of \$1,062,955 was transferred from the Capital Fund to the Permanent Tech Fund with the signing of the Disposition and Development Agreement with the San Jose Redevelopment Agency which removed prior restrictions on these funds.

ASSETS	Operating Fund	Permanent Tech Funds	Capital Funds	Fund Total	Operating Fund	Permanent Tech Funds	Capital Funds	Fund Total
Current assets:								
Cash and cash equivalents	25,027	1,648,011	-	1,673,038	1,350	178,930	-	180,280
Prepaid expenses and other current assets	37,005	135,685	-	172,689	17,320	40,387	-	57,707
Inventory	46,114	-	-	46,114	38,754	-	-	38,754
Total current assets	108,145	1,783,696	-	1,891,841	57,424	219,317	-	276,741
Property and equipment:								
Exhibits and furnishings	-	-	6,580,950	6,580,950	-	-	6,580,950	6,580,950
Furniture, fixtures and equipment	-	-	422,666	422,666	-	-	367,224	367,224
Leasehold improvements	-	-	1,949,460	1,949,460	-	-	1,945,944	1,945,944
Less accumulated depreciation	-	-	(6,852,116)	(6,852,116)	-	-	(4,970,249)	(4,970,249)
	-	-	2,100,960	2,100,960	-	-	3,923,869	3,923,869
Construction -in-progress (1)	6,000	201,630	-	207,630	6,000	201,630	-	207,630
Other assets (2)	34,559	-	-	34,559	-	20,000	20,000	40,000
	148,704	1,985,326	2,100,960	4,234,989	63,424	440,947	3,943,869	4,448,240
LIABILITIES AND FUND BALANCES								
Current liabilities:								
Accounts payable	88,173	38,330	-	126,504	39,038	32,245	-	71,283
Deferred restricted contributions	103,394	781,157	-	884,551	72,510	354,992	-	427,502
Total current liabilities	191,567	819,487	-	1,011,054	111,548	387,237	-	498,785
Interfund Payable/(Receivable) (3)	601,989	(601,989)	-	0	559,972	481,982	(1,041,954)	-
Fund Balances	(644,853)	1,767,827	2,100,960	3,223,935	(608,096)	(428,272)	4,985,823	3,949,455
	148,704	1,985,326	2,100,960	4,234,989	63,424	440,947	3,943,869	4,448,240

NOTES:

1. Construction in progress represents capitalized costs for exhibits in the process of design and construction.
2. Other Assets in the Operating Fund include the Hearst Endowment Fund for Education Programs.
3. Interfund Payable/(Receivable) records the funds borrowed by the Operating Fund for operating expenses.

THE TECH MUSEUM OF INNOVATION
BALANCE SHEETS AND CHANGES IN FUND BALANCES

ASSETS	September 30, 1994				September 30, 1993			
	Operating Fund	Future Tech Funds	Capital Funds	Fund Total	Operating Funds	Future Tech Funds	Capital Funds	Fund Total
Current assets:								
Cash and cash equivalents	1,350	1,298,115	-	1,299,465	1,350	253,604	-	254,954
Prepaid expenses and other current assets	62,522	194,084	-	256,606	27,895	145,377	-	173,272
Inventory	49,764	-	-	49,764	36,536	-	-	36,536

Total current assets	113,636	1,492,199	-	1,605,835	65,781	398,981	-	464,762
Property and equipment:								
Exhibits and furnishings	-	-	6,580,950	6,580,950	-	-	6,580,950	6,580,950
Furniture, fixtures and equipment	-	-	476,307	476,307	-	-	374,682	374,682
Leasehold improvements	-	-	1,949,460	1,949,460	-	-	1,945,944	1,945,944
Less accumulated depreciation	-	-	(7,328,619)	(7,328,619)	-	-	(5,438,070)	(5,438,070)
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	-	-	1,678,099	1,678,099	-	-	3,463,506	3,463,506
Construction -in-progress (1)	6,000	201,630	-	207,630	6,000	201,630	-	207,630
Other assets (2)	35,649	-	-	35,649	-	20,000	20,000	40,000

	<u>155,285</u>	<u>1,693,829</u>	<u>1,678,099</u>	<u>3,527,212</u>	<u>71,781</u>	<u>620,611</u>	<u>3,483,506</u>	<u>4,175,898</u>
LIABILITIES AND FUND BALANCES								
Current liabilities:								
Accounts payable	78,106	49,734	-	127,840	68,136	55,502	-	123,638
Deferred restricted contributions	96,331	741,014	-	837,345	85,354	354,992	-	440,346

Total current liabilities	174,437	790,748	-	965,186	153,490	410,495	-	563,985
Interfund Payable/(Receivable) (3)	698,246	(698,246)	-	0	499,314	543,640	(1,042,954)	-
Fund Balances	(717,398)	1,601,326	1,678,099	2,562,027	(581,023)	(333,524)	4,526,460	3,611,913

	<u>155,285</u>	<u>1,693,829</u>	<u>1,678,099</u>	<u>3,527,212</u>	<u>71,781</u>	<u>620,611</u>	<u>3,483,506</u>	<u>4,175,898</u>

NOTES:

1. Construction in progress represents capitalized costs for exhibits in the process of design and construction.
2. Other Assets in the Operating Fund include the Hearst Endowment Fund for Education Programs.
3. Interfund Payable/(Receivable) records the funds borrowed by the Operating Fund for operating expenses.

THE TECH MUSEUM OF INNOVATION
SUPPORT, REVENUE AND EXPENSES

	Quarter ended September 30, 1994				Quarter ended September 30, 1993			
	Operating	Future Tech	Capital	Fund	Operating	Future Tech	Capital	Fund
	Funds	Funds	Funds	Total	Funds	Funds	Funds	Total
Support and revenue:								
Contributions	55,299	93,125	-	148,424	109,776	35,000	1,000	145,776
Admissions & fees	148,910	-	-	148,910	180,203	-	-	180,203
Public support (1)	75,000	130,887	-	205,887	100,000	302,321	-	402,321
Memberships	66,947	-	-	66,947	85,148	-	-	85,148
Donated property & services	52,604	41,729	-	94,333	72,031	14,625	-	86,656
Store sales	43,185	-	-	43,185	30,043	-	-	30,043
Other	6,516	9,092	-	15,608	14	7,423	-	7,437
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Total support and revenue	448,461	274,833	-	723,294	577,215	359,369	1,000	937,584
Expenses:								
Museum Project	-	83,374	-	83,374	-	108,716	-	108,716
Exhibits, Programs & Experiences	162,230	173,873	476,503	812,606	86,243	55,215	467,821	609,279
Visitor Services	146,849	-	-	146,849	161,407	-	-	161,407
Education	83,659	18,062	-	101,721	174,741	-	-	174,741
Marketing	51,113	-	-	51,113	56,951	-	-	56,951
Development	40,440	54,202	-	94,642	33,880	45,395	-	79,275
Administration	29,024	65,872	-	94,896	33,590	51,167	-	84,757
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Total expense	513,315	395,383	476,503	1,385,201	546,812	260,493	467,821	1,275,126
Excess (deficiency) of support and revenue over expenses	(64,854)	(120,550)	(476,503)	(661,907)	30,403	98,876	(466,821)	(337,542)
Beginning fund balances	(644,853)	1,767,827	2,100,960	3,223,934	(608,096)	(428,272)	4,985,823	3,949,455
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Add (deduct) transfers	(709,707)	1,647,277	1,624,457	2,562,027	(577,693)	(329,396)	4,519,002	3,611,913
	(7,691)	(45,951)	53,642	-	(3,330)	(4,128)	7,458	-
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Ending fund balance	(717,398)	1,601,326	1,678,099	2,562,027	(581,023)	(333,524)	4,526,460	3,611,913
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NOTES:

- Public Support consists of City of San Jose contribution toward Tech operating expense and SJRDA support of the planning of the Future Tech.

Q3 - 1994 OPERATING FUND BUDGET REPORT

	QUARTER ACTUAL	QUARTER BUDGET	YTD ACTUAL	YTD BUDGET	VARIANCE	1994 BUDGET
REVENUE						
Education & Operation Grants	55,299	94,000	136,167	174,700	(48,533)	184,300
Memberships	66,947	106,800	276,962	370,000	(93,038)	550,700
Admissions	68,329	72,200	206,791	215,700	(8,909)	285,200
Fees	80,581	38,500	162,108	130,100	32,008	332,700
Public Support	75,000	75,000	225,000	225,000	0	300,000
Store revenue	43,185	34,900	127,237	110,100	17,137	143,800
Other	6,516	0	6,163	0	6,163	0
TOTAL REVENUE	395,857	421,400	1,130,428	1,225,600	(95,172)	1,796,700
EXPENSES:						
Visitor Services	112,808	113,500	352,567	327,800	24,767	440,500
Programs & Visitor Experiences	152,546	138,500	367,344	365,800	1,544	488,100
Education Programs	80,962	126,800	206,035	254,000	(47,965)	314,000
Development	40,440	27,900	88,972	80,300	8,672	217,700
Marketing	51,113	57,400	156,118	156,000	118	211,600
Administration	29,024	29,700	80,405	83,500	(3,095)	113,200
TOTAL EXPENSE	466,893	493,800	1,251,441	1,267,400	(15,959)	1,785,100
REVENUE OVER EXPENSES	(71,036)	(72,400)	(121,013)	(41,800)	(79,213)	11,600

Q3-1994 PERMANENT TECH FUND BUDGET REPRT

	QUARTER ACTUAL	QUARTER BUDGET	YTD ACTUAL	YTD BUDGET	VARIANCE	1994 BUDGET
REVENUE						
Contributions	93,125	220,000	1,423,215	1,680,400	(257,184)	1,890,400
Public Support	130,887	187,200	245,539	301,400	(55,861)	525,900
Other	9,092	0	51,939	0	51,939	0
TOTAL REVENUE	233,104	407,200	1,720,694	1,981,800	(261,106)	2,416,300
EXPENSES:						
Exhibit Development	159,248	296,200	279,050	455,100	(176,050)	825,800
Museum Project	83,374	78,000	243,406	232,400	11,006	310,400
Development	52,316	51,900	164,163	171,300	(7,137)	240,800
Administration	65,872	69,600	185,587	194,900	(9,313)	264,500
Education	18,062	33,500	40,849	57,300	(16,451)	68,400
TOTAL EXPENSE	378,872	529,200	913,055	1,111,000	(197,945)	1,709,900
REVENUE OVER EXPENSES	(145,768)	(122,000)	807,639	870,800	(63,161)	706,400

THE TECH MUSEUM OF INNOVATION
BALANCE SHEETS AND CHANGES IN FUND BALANCES

ASSETS	December 31, 1994				December 31, 1993			
	Operating Fund	Future Tech Funds	Capital Funds	Fund Total	Operating Funds	Future Tech Funds	Capital Funds	Fund Total
Current assets:								
Cash and cash equivalents	186,000	1,771,000	-	1,957,000	36,000	311,000	-	347,000
Prepaid expenses and other current assets	33,000	389,000	-	422,000	21,000	528,000	-	549,000
Inventory	51,000	-	-	51,000	30,000	-	-	30,000
Total current assets	270,000	2,160,000	-	2,430,000	87,000	839,000	-	926,000
Property and equipment:								
Exhibits and furnishings	-	-	6,581,000	6,581,000	-	-	6,581,000	6,581,000
Furniture, fixtures and equipment	-	-	541,000	541,000	-	-	392,000	392,000
Leasehold improvements	-	-	1,957,000	1,957,000	-	-	1,950,000	1,950,000
Less accumulated depreciation	-	-	(7,805,000)	(7,805,000)	-	-	(5,908,000)	(5,908,000)
	-	-	1,274,000	1,274,000	-	-	3,015,000	3,015,000
Construction -in-progress (1)	6,000	202,000	-	208,000	6,000	202,000	-	208,000
Other assets (2)	35,000	-	-	35,000	-	20,000	20,000	40,000
	311,000	2,362,000	1,274,000	3,947,000	93,000	1,061,000	3,035,000	4,189,000
LIABILITIES AND FUND BALANCES								
Current liabilities:								
Accounts payable	95,000	110,000	-	205,000	62,000	60,000	-	122,000
Deferred restricted contributions	101,000	180,000	-	281,000	88,000	725,000	-	813,000
Total current liabilities	196,000	290,000	-	486,000	150,000	785,000	-	935,000
Interfund Payable/(Receivable) (3)	668,000	(668,000)	-	-	536,000	507,000	(1,043,000)	-
Fund Balances	(553,000)	2,740,000	1,274,000	3,461,000	(593,000)	(231,000)	4,078,000	3,254,000
	311,000	2,362,000	1,274,000	3,947,000	93,000	1,061,000	3,035,000	4,189,000

NOTES:

1. Construction in progress represents capitalized costs for exhibits in the process of design and construction.
2. Other Assets in the Operating Fund include the Hearst Endowment Fund for Eudcaion Programs.
3. Interfund Payable/(Receivable) records the funds borrowed by the Operating Fund for operating expenses.

THE TECH MUSEUM OF INNOVATION
SUPPORT, REVENUE AND EXPENSES

	Year ended December 31, 1994				Year ended December 31, 1993			
	Operating Funds	Future Tech Funds	Capital Funds	Fund Total	Operating Funds	Future Tech Funds	Capital Funds	Fund Total
Support and revenue:								
Contributions	228,000	2,868,000	-	3,096,000	339,000	555,000	22,000	916,000
Admissions & fees	566,000	-	-	566,000	533,000	-	-	533,000
Public support (1)	300,000	388,000	-	688,000	325,000	544,000	-	869,000
Memberships	477,000	-	-	477,000	409,000	-	-	409,000
Donated property & services	202,000	152,000	-	354,000	259,000	65,000	17,000	341,000
Store sales	185,000	-	-	185,000	139,000	-	-	139,000
Other	64,000	51,000	-	115,000	53,000	14,000	-	67,000
	-----	-----	-----	-----	-----	-----	-----	-----
Total support and revenue	2,022,000	3,459,000	-	5,481,000	2,057,000	1,178,000	39,000	3,274,000
Expenses:								
Museum Project	-	295,000	-	295,000	-	328,000	-	328,000
Exhibits, Programs & Experiences	496,000	539,000	1,896,000	2,931,000	323,000	292,000	1,870,000	2,485,000
Visitor Services	697,000	-	-	697,000	687,000	-	-	687,000
Education	274,000	51,000	-	325,000	486,000	-	-	486,000
Marketing	205,000	-	-	205,000	214,000	-	-	214,000
Development	184,000	268,000	-	452,000	182,000	217,000	-	399,000
Administration	110,000	259,000	-	369,000	139,000	217,000	-	356,000
	-----	-----	-----	-----	-----	-----	-----	-----
Total expense	1,966,000	1,412,000	1,896,000	5,274,000	2,031,000	1,054,000	1,870,000	4,955,000
Excess (deficiency) of support and revenue over expenses	56,000	2,047,000	(1,896,000)	207,000	26,000	124,000	(1,831,000)	(1,681,000)
Beginning fund balances	(593,000)	(231,000)	4,078,000	3,254,000	(579,000)	(351,000)	5,865,000	4,935,000
	-----	-----	-----	-----	-----	-----	-----	-----
	(537,000)	1,816,000	2,182,000	3,461,000	(553,000)	(227,000)	4,034,000	3,254,000
Add (deduct) transfers	(16,000)	924,000	(908,000)	-	(40,000)	(4,000)	44,000	-
	-----	-----	-----	-----	-----	-----	-----	-----
Ending fund balance	(553,000)	2,740,000	1,274,000	3,461,000	(593,000)	(231,000)	4,078,000	3,254,000
	=====	=====	=====	=====	=====	=====	=====	=====

NOTES:

- Public Support consists of City of San Jose contribution toward Tech operating expense and SJRDA support of the planning of the Future Tech.

Q4 - 1994 OPERATING FUND BUDGET REPORT

	QUARTER ACTUAL	QUARTER BUDGET	YTD ACTUAL	YTD BUDGET	VARIANCE	1994 BUDGET
REVENUE						
Education & Operation Grants	101,631	9,600	227,798	184,300	43,498	184,300
Memberships	199,788	180,700	476,840	550,700	(73,860)	550,700
Admissions	59,092	69,500	266,685	285,200	(18,515)	285,200
Fees	135,972	202,600	299,099	332,700	(33,601)	332,700
Public Support	75,000	75,000	300,000	300,000	0	300,000
Store revenue	57,009	33,700	184,648	143,800	40,848	143,800
Other	58,006	0	63,864	0	63,864	0
TOTAL REVENUE	686,498	571,100	1,818,934	1,796,700	22,234	1,796,700
EXPENSES:						
Visitor Services	157,483	112,700	513,241	440,500	72,741	440,500
Programs & Visitor Experiences	135,177	122,300	502,531	488,100	14,431	488,100
Education Programs	56,072	60,000	262,108	314,000	(51,892)	314,000
Development	94,839	137,400	183,811	217,700	(33,889)	217,700
Marketing	49,489	55,600	205,389	211,600	(6,211)	211,600
Administration	29,848	29,700	110,253	113,200	(2,947)	113,200
TOTAL EXPENSE	522,908	517,700	1,777,333	1,785,100	(7,767)	1,785,100
REVENUE OVER EXPENSES	163,590	53,400	41,601	11,600	30,001	11,600

Q4-1994 PERMANENT TECH FUND BUDGET REPRT

	QUARTER ACTUAL	QUARTER BUDGET	YTD ACTUAL	YTD BUDGET	VARIANCE	1994 BUDGET
REVENUE						
Contributions	1,445,075	210,000	2,868,291	1,890,400	977,891	1,890,400
Public Support	142,576	224,500	388,116	525,900	(137,784)	525,900
Other	(1,634)	0	50,762	0	50,762	0
TOTAL REVENUE	1,586,017	434,500	3,307,169	2,416,300	890,869	2,416,300
EXPENSES:						
Exhibit Development	216,453	370,700	495,503	825,800	(330,297)	825,800
Museum Project	51,724	78,000	295,130	310,400	(15,270)	310,400
Development	75,339	69,500	239,505	240,800	(1,295)	240,800
Administration	70,453	69,600	258,337	264,500	(6,163)	264,500
Education	9,767	11,100	50,616	68,400	(17,784)	68,400
TOTAL EXPENSE	423,736	598,900	1,339,091	1,709,900	(370,809)	1,709,900
REVENUE OVER EXPENSES	1,162,281	(164,400)	1,968,078	706,400	1,261,678	706,400

THE TECH MUSEUM OF INNOVATION
1994 REVISED BUDGET

	OPERATING FUNDS	PERMANENT TECH FUNDS	1994 REVISED BUDGET TOTAL	1994 BUDGET TOTAL
REVENUE:				
Contributions	184.1	1,890.5	2,074.6	2,061.0
Public Support (1)	300.0	526.1	826.1	1,012.5
Memberships	550.6	-	550.6	512.0
Fees	332.7	-	332.7	326.3
Admissions (2)	285.2	-	285.2	285.2
Store Revenue	143.9	-	143.9	138.0
Other	-	44.5	44.5	-
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TOTAL REVENUE	1,796.4	2,461.1	4,257.5	4,335.1
 EXPENSE:				
Exhibits (3)	-	785.8	785.8	935.2
Programs & Visitor Experience (3)	488.3	40.2	528.5	-
Development	217.9	240.7	458.6	439.8
Visitor Services (3)	440.2	-	440.2	539.7
Education (3)	313.2	68.2	381.4	504.7
Administration	113.5	264.6	378.0	379.5
Museum Project	-	310.6	310.6	354.0
Marketing	212.2	-	212.2	212.9
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TOTAL EXPENSE	1,785.3	1,710.1	3,495.4	3,365.9
 EXCESS REVENUE OVER EXPENSE	 11.1	 751.0	 762.1	 969.2
 CAPITAL EXPENDITURES				
Equipment	0.0	80.0	80.0	90.0
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TOTAL CAPITAL EXPENDITURES	0.0	80.0	80.0	90.0
 INCREASE IN CASH RESERVES	 11.1	 671.0	 682.1	 879.2

NOTES:

1. Operating Fund Public support revenue consists of City of San Jose monthly support of O & M costs. Permanent Tech Fund Public Support is anticipated SJRDA funding of exhibit design expenses and building project management expenses.
2. Admissions revenue is based on an estimated annual attendance of 87K people at an average ticket price of \$3.15.
3. The following expenses were reclassified as Programs and Visitor Experience in the revised budget: Exhibit engineering expense from Exhibits, Public Programs from Education, and Volunteer Services from Visitor Services.

THE TECH MUSEUM OF INNOVATION
1994 REVISED BUDGET
STAFFING PLAN

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
FACILITY	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
ADMISSIONS	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
TECH STORE	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
MARKETING	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0
PROGRAMS & VISITR EXP	0.0	0.0	0.0	0.0	0.0	0.0	1.0	1.0	1.0	1.0	1.0	1.0
PUBLIC PROGRAMS	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
EXHIBIT ENGINEERING	3.8	3.8	3.8	3.8	3.8	3.8	4.5	4.5	4.5	4.5	4.5	4.5
VISITOR SERVICES	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
EDUCATION	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
MEDIA LAB	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
WORKBENCH	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
ADMINISTRATION	4.0	4.0	4.0	4.0	4.0	4.0	4.5	4.5	4.5	4.5	4.5	4.5
DEVELOPMENT	2.5	2.5	2.5	4.0	4.0	4.0	3.5	3.5	3.5	3.5	3.5	3.5
EXHIBIT DEVELOPMENT	1.0	1.0	2.0	3.0	3.0	6.0	10.0	11.0	12.0	12.0	12.0	12.0
BUILDING	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
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TOTAL PERSONNEL	27.3	27.3	28.3	30.8	30.8	33.8	39.5	40.5	41.5	41.5	41.5	41.5

THE TECH MUSEUM OF INNOVATION
1994 REVISED BUDGET SPREAD SHEET
OPERATING FUND

	ACTUALS												1994	
	*****												BUDGET	BUDGET
	BUDGET												TOTAL	TOTAL
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC		
REVENUE														
Admissions	19.1	24.9	24.4	22.3	28.6	24.2	30.0	27.5	14.7	20.6	23.9	25.0	285.2	285.2
Educ. & Oper. Grants	4.7	4.0	8.3	3.5	57.1	3.1	28.6	62.2	3.2	3.2	3.2	3.2	184.1	171.0
Membership	64.4	10.8	35.0	31.4	52.8	68.7	36.8	25.8	44.2	41.7	50.0	89.0	550.6	512.0
Public Support	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	300.0	300.0
Store Revenue	8.8	13.9	13.8	13.2	13.8	11.7	14.5	13.3	7.1	10.0	11.6	12.1	143.9	138.0
Fees	17.2	11.1	25.5	10.7	10.5	16.5	7.5	23.5	7.5	13.2	178.2	11.2	332.7	326.3
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TOTAL REVENUE	139.2	89.6	132.0	106.2	187.9	149.2	142.4	177.3	101.7	113.6	291.8	165.5	1,796.4	1,732.5
EXPENSE														
Education (75%)	10.4	9.7	10.2	7.9	26.0	11.0	26.0	63.2	11.1	11.1	11.1	11.1	208.6	210.6
Media Lab	4.1	4.3	4.8	4.1	4.6	4.4	4.4	4.6	4.6	4.6	4.6	4.6	53.9	54.9
Workbench	3.6	4.7	3.7	4.1	4.3	4.3	4.3	4.3	4.3	4.3	4.3	4.3	50.7	52.0
Programs & VisitorExp	0.0	0.0	0.0	0.0	0.0	0.0	10.4	10.4	10.4	10.4	10.4	10.4	62.4	0.0
Public Programs	6.3	8.0	6.3	7.6	16.7	11.3	16.8	15.4	6.7	7.2	7.2	7.2	116.8	117.0
Exhibit Engineering	19.7	15.9	24.7	17.4	18.5	18.1	17.9	17.9	17.9	17.9	17.9	18.9	222.6	218.1
Volunteer Services	4.7	6.1	5.7	6.2	28.9	5.0	4.9	4.9	5.0	4.9	4.9	5.0	86.6	86.7
Development (35%)	6.3	7.6	7.5	7.9	12.3	10.8	9.3	9.3	9.3	16.3	109.3	11.8	217.9	202.0
Marketing	11.8	13.8	24.7	15.9	15.6	16.8	19.1	21.8	16.8	19.3	17.6	19.0	212.2	212.9
Facility	17.8	22.2	19.2	11.5	21.3	21.3	21.3	21.8	21.3	21.3	21.3	21.8	242.1	257.3
Admissions	5.8	6.5	5.4	5.2	5.7	5.7	5.7	5.7	5.7	5.7	5.7	5.7	68.3	68.2
Tech Store	9.2	11.4	12.1	11.7	11.7	10.7	12.1	11.4	8.4	9.8	10.6	10.8	129.7	127.5
Administration (30%)	8.7	9.2	9.1	7.5	9.5	9.8	9.9	9.9	9.9	9.9	9.9	9.9	113.5	113.8
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TOTAL EXPENSE	108.4	119.4	133.4	107.0	175.2	129.2	162.1	200.8	131.5	142.8	234.9	140.7	1,785.3	1,721.1
EXCESS REVENUE	30.8	(29.9)	(1.4)	(0.8)	12.7	20.0	(19.7)	(23.4)	(29.7)	(29.2)	57.0	24.8	11.1	11.5

THE TECH MUSEUM OF INNOVATION
 PERMANENT TECH FUNDS
 1994 REVISED BUDGET SPREAD SHEET

	ACTUALS												BUDGET												1994	1994
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	TOTAL	TOTAL	REVISIED	BUDGET										
REVENUE																										
Contributions	70.0	0.0	95.9	1,094.5	100.0	100.0	80.0	70.0	70.0	70.0	70.0	70.0	70.0	1,890.5	1,890.0											
Public Support	40.0	56.5	18.1	0.0	0.0	0.0	57.5	57.2	72.5	78.5	73.0	73.0	526.1	712.5												
Other	22.3	2.6	1.6	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	44.5													
TOTAL REVENUE	132.4	59.1	115.7	1,096.5	102.0	102.0	139.5	129.2	144.5	150.5	145.0	145.0	2,461.1	2,560.6												
EXPENSE																										
Exhibits	16.1	12.4	21.4	17.3	39.2	52.7	82.2	81.7	112.2	124.2	113.2	113.2	785.8	664.2												
Exhibit Engineering	0.0	0.0	0.0	0.0	0.0	0.0	6.7	6.7	6.7	6.7	6.7	6.7	40.2	52.9												
Museum Project	23.9	44.1	16.5	18.1	26.0	26.0	26.0	26.0	26.0	26.0	26.0	26.0	310.6	354.0												
Education (25%)	3.0	2.9	2.8	2.7	8.7	3.7	8.7	21.1	3.7	3.7	3.7	3.7	68.2	70.2												
Development (65%)	22.6	17.8	17.6	18.5	22.9	20.0	17.3	17.3	17.3	30.3	17.3	21.9	240.7	237.9												
Administration (70%)	20.3	21.5	21.3	17.3	22.1	22.9	23.2	23.2	23.2	23.2	23.2	23.2	264.6	265.6												
TOTAL EXPENSE	85.8	98.7	79.7	73.9	118.8	125.2	164.1	176.0	189.1	214.1	190.1	194.7	1,710.1	1,602.8												
EXCESS REVENUE	46.6	(39.7)	36.0	1,022.7	(16.8)	(23.2)	(24.6)	(46.8)	(44.6)	(63.6)	(45.1)	(49.8)	751.0	957.7												
CAPITAL EXPENDITURES																										
Equipment	0.0	0.0	0.0	0.0	7.5	7.5	35.0	10.0	6.0	6.0	4.0	4.0	80.0	90.0												
TOTAL CAPTL EXPENDT	0.0	0.0	0.0	0.0	7.5	7.5	35.0	10.0	6.0	6.0	4.0	4.0	80.0	90.0												

THE TECH MUSEUM OF INNOVATION
1994 BUDGET

	OPERATING FUND	PERMANENT TECH FUNDS	1994 BUDGET TOTAL	EST. 1993 ACTUALS TOTAL
REVENUE:				
Contributions (1)	171.0	1,890.0	2,061.0	1,389.3
Public Support (2)	300.0	712.5	1,012.5	890.6
Memberships	512.0		512.0	456.0
Fees	326.3		326.3	277.2
Admissions (3)	285.2		285.2	256.2
Store Revenue	138.0		138.0	126.0
TOTAL REVENUE	1,732.5	2,602.5	4,335.1	3,395.3
EXPENSE:				
Exhibits	218.1	717.1	935.2	482.7
Visitor Services	539.7		539.7	520.5
Education Programs	434.5	70.2	504.7	478.1
Development	202.0	237.9	439.8	383.5
Administration	113.8	265.6	379.5	351.1
Museum Project		354.0	354.0	316.5
Marketing	212.9		212.9	211.1
TOTAL EXPENSE	1,721.1	1,644.8	3,365.9	2,743.5
EXCESS REVENUE OVER EXPENSE	11.5	957.7	969.2	651.8
CAPITAL EXPENDITURES				
Equipment	0.0	90.0	90.0	0.0
TOTAL CAPITAL EXPENDITURES	0.0	90.0	90.0	0.0
INCREASE IN CASH RESERVES	11.5	867.7	879.2	651.8

NOTES:

1. Contribution revenue in the Operating Fund of \$171K is confirmed grant revenue. Permanent Tech Fund Contributions are needed to fund the capital exhibit costs as well as Development, Administration and Education expenses.
2. Operating Fund Public Support revenue consists of City of San Jose monthly support of O & M costs. Permanent Tech Fund Public Support is anticipated SJRDA funding of exhibit design expenses and building project management expenses.
3. Admissions revenue is based on an estimated annual attendance of 87K people at an average ticket price of \$3.15.

THE TECH MUSEUM OF INNOVATION
CASH FLOW PROJECTIONS
1994

	BUDGET												1994 TOTAL
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
CASH BALANCE, Begin.	812.9	825.9	821.8	814.8	801.3	828.6	871.1	901.8	898.3	896.0	878.5	955.1	812.9
OPERATING FUND													
REVENUE	123.7	90.4	88.8	104.7	177.9	149.2	158.4	185.3	99.5	111.5	284.7	158.4	1,732.5
EXPENSE	133.0	120.5	121.9	140.1	162.5	125.7	137.5	188.1	118.5	128.0	221.0	124.3	1,721.1
EXCESS REVENUE	(9.3)	(30.2)	(33.0)	(35.3)	15.3	23.4	20.9	(2.8)	(19.0)	(16.4)	63.7	34.0	11.5
PERMANENT TECH FUNDS													
REVENUE													
Contribution	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	790.0	1,890.0
Public Support													
SJRDA Project Mgmt	26.0	26.0	26.0	26.0	26.0	26.0	33.0	33.0	33.0	33.0	33.0	33.0	354.0
SJRDA Exhibits	23.1	23.1	23.1	27.3	27.3	29.2	32.4	32.4	32.4	36.1	36.1	36.1	358.5
Total Public Support	49.1	49.1	49.1	53.3	53.3	55.2	65.4	65.4	65.4	69.1	69.1	69.1	712.5
TOTAL REVENUE	149.1	149.1	149.1	153.3	153.3	155.2	165.4	165.4	165.4	169.2	169.2	859.2	2,602.5
EXPENSE	119.2	115.5	115.5	124.0	133.9	128.5	148.2	158.6	141.2	162.7	148.7	148.7	1,644.8
EXCESS REVENUE	29.8	33.6	33.6	29.3	19.4	26.6	17.2	6.8	24.2	6.4	20.4	710.4	957.7
TOTAL PROFIT (LOSS)	20.5	3.4	0.5	(6.0)	34.7	50.0	38.2	4.0	5.2	(10.0)	84.1	744.5	969.2
CAPITAL EQUIPMENT	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(90.0)
CASH BALANCE, Ending	825.9	821.8	814.8	801.3	828.6	871.1	901.8	898.3	896.0	878.5	955.1	1,692.1	1,692.1

THE TECH MUSEUM OF INNOVATION
1994 BUDGET SPREAD SHEET
OPERATING FUND

BUDGET	1994												BUDGET TOTAL
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
REVENUE													
Admissions	24.2	25.3	24.2	27.5	28.6	24.2	30.0	27.5	13.2	17.6	20.9	22.0	285.2
Educ. & Oper. Grants	18.1	3.1	3.1	13.1	47.1	3.1	8.6	62.2	3.2	3.2	3.2	3.2	171.0
Membership	34.2	14.2	14.3	15.3	52.8	68.7	56.8	25.8	44.2	46.7	50.0	89.0	512.0
Public Support	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	300.0
Store Revenue	11.7	12.2	11.7	13.3	13.8	11.7	14.5	13.3	6.4	8.5	10.1	10.6	138.0
Fees	10.5	10.5	10.5	10.5	10.5	16.5	23.5	31.5	7.5	10.5	175.5	8.5	326.3
TOTAL REVENUE	123.7	90.4	88.8	104.7	177.9	149.2	158.4	185.3	99.5	111.5	284.7	158.4	1,732.5
EXPENSE													
Visitor Services	4.9	4.9	5.0	7.9	28.9	5.0	4.9	4.9	5.0	4.9	4.9	5.0	86.7
Facility	21.3	21.3	21.3	21.8	21.3	21.3	21.3	21.8	21.3	21.3	21.3	21.8	257.3
Admissions	5.7	5.7	5.7	5.7	5.7	5.7	5.7	5.7	5.7	5.7	5.7	5.7	68.2
Tech Store	10.7	10.9	10.7	12.4	11.7	10.7	12.1	11.4	8.0	9.1	9.9	10.1	127.5
Marketing	17.1	15.6	17.1	17.1	15.6	16.8	19.1	21.8	16.8	19.3	17.6	19.0	212.9
Public Programs	6.7	6.7	6.7	19.7	6.7	11.3	16.8	15.4	6.7	6.7	6.7	6.7	117.0
Education (75%)	22.2	11.0	11.0	11.0	26.0	11.0	11.0	63.2	11.1	11.1	11.1	11.1	210.6
Media Lab	4.6	4.6	4.6	4.6	4.6	4.4	4.4	4.6	4.6	4.6	4.6	4.6	54.9
Workbench	4.3	4.3	4.3	4.3	4.3	4.3	4.3	4.3	4.3	4.3	4.3	4.3	52.0
Administration (30%)	9.5	9.5	9.5	9.5	9.5	9.8	9.5	9.5	9.5	9.5	9.5	9.5	113.8
Development (30%)	7.6	7.6	7.6	7.6	9.7	7.6	10.6	7.6	7.6	13.6	107.6	7.6	202.0
Exhibit Engineering	18.4	18.4	18.4	18.4	18.5	17.9	17.9	17.9	17.9	17.9	17.9	18.9	218.1
TOTAL EXPENSE	133.0	120.5	121.9	140.1	162.5	125.7	137.5	188.1	118.5	128.0	221.0	124.3	1,721.1
EXCESS REVENUE	(9.3)	(30.2)	(33.0)	(35.3)	15.3	23.4	20.9	(2.8)	(19.0)	(16.4)	63.7	34.0	11.5

THE TECH MUSEUM OF INNOVATION
 PERMANENT TECH FUNDS
 1994 BUDGET SPREAD SHEET

													1994 BUDGET TOTAL
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
REVENUE													
Contributions	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	790.0	1,890.0
Public Support													
Exhibits	23.1	23.1	23.1	27.3	27.3	29.2	32.4	32.4	32.4	36.1	36.1	36.1	358.5
Building	26.0	26.0	26.0	26.0	26.0	26.0	33.0	33.0	33.0	33.0	33.0	33.0	354.0
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TOTAL REVENUE	149.1	149.1	149.1	153.3	153.3	155.2	165.4	165.4	165.4	169.2	169.2	859.2	2,602.6
EXPENSE													
Museum Project	26.0	26.0	26.0	26.0	26.0	26.0	33.0	33.0	33.0	33.0	33.0	33.0	354.0
Exhibit Development	45.1	45.1	45.1	52.6	52.6	52.6	58.1	58.1	58.1	65.6	65.6	65.6	664.2
Exhibit Engineering	1.0	1.0	1.0	2.0	2.0	5.7	6.7	6.7	6.7	6.7	6.7	6.7	52.9
Education (25%)	7.4	3.7	3.7	3.7	8.7	3.7	3.7	21.1	3.7	3.7	3.7	3.7	70.2
Development (70%)	17.7	17.7	17.7	17.7	22.6	17.7	24.7	17.7	17.7	31.7	17.7	17.7	237.9
Administration (70%)	22.1	22.1	22.1	22.1	22.1	22.9	22.1	22.1	22.1	22.1	22.1	22.1	265.6
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TOTAL EXPENSE	119.2	115.5	115.5	124.0	133.9	128.5	148.2	158.6	141.2	162.7	148.7	148.7	1,644.8
EXCESS REVENUE	29.8	33.6	33.6	29.3	19.4	26.6	17.2	6.8	24.2	6.4	20.4	710.4	957.7
CAPITAL EXPENDITURES													
Equipment	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	90.0
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TOTAL CAPTL EXPENDT	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	7.5	90.0
SJRDA FUNDING REQUEST	49.1	49.1	49.1	53.3	53.3	55.2	65.4	65.4	65.4	69.1	69.1	69.1	712.5

**THE TECH MUSEUM OF INNOVATION
STAFFING PLAN**

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
VISITOR SERVICES	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
FACILITY	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
ADMISSIONS	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
TECH STORE	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
MARKETING	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0
PUBLIC PROGRAMS	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
EDUCATION	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
MEDIA LAB	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
WORKBENCH	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
ADMINISTRATION	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0
DEVELOPMENT	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5
EXHIBIT DEVELOPMENT	5.0	5.0	5.0	6.0	6.0	6.0	7.0	7.0	7.0	8.0	8.0	8.0
EXHIBIT ENGINEERING	3.8	3.8	3.8	3.8	3.8	4.5	4.5	4.5	4.5	4.5	4.5	4.5
BUILDING	2.0	2.0	2.0	2.0	2.0	2.0	3.0	3.0	3.0	3.0	3.0	3.0
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TOTAL PERSONNEL	32.3	32.3	32.3	33.3	33.3	34.0	36.0	36.0	36.0	37.0	37.0	37.0